## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

## FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of Earliest Event Reported): November 16, 2015

## CHANTICLEER HOLDINGS, INC.

(Exact name of registrant as specified in its charter)

Delaware	001-35570	20-2932652						
(State or Other Jurisdiction	(Commission	(I.R.S. Employer						
of Incorporation)	File Number)	Identification)						
_	7621 Little Avenue, Suite 414, Charlotte, NC 28226	_						
	(Address of principal executive office) (zip code)							
•	(Former address of principal executive offices) (zip code)	•						
	(704) 366-512 <u>2</u>							
	(Registrant's Telephone Number, Including Area Code)							
Check the appropriate box below if the Fort General Instruction A.2. below):	m 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant	t under any of the following provisions (see						
[ ] Written communications pursuant to Ru	ale 425 under the Securities Act (17 CFR 230.425)							
[ ] Soliciting material pursuant to Rule 14a	1-12 under Exchange Act (17 CFR 240.14a-12)							
[ ] Pre-commencement communications pu	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR240.14d-2(b))							
[ ] Pre-commencement communications pu	ursuant to Rule 13e-4(c) under the Exchange Act (17 CFR240.13e-4(c))							

### ITEM 2.02. Results of Operations and Financial Condition.

On November 16, 2015, Chanticleer Holdings, Inc., a Delaware corporation ("Chanticleer") issued a press release announcing its 2015 third quarter results. Also on November 16, 2015, Chanticleer will be holding a conference call at 5:00 p.m. Eastern Time to discuss the results of its third quarter.

A copy of the press release and conference call presentation are filed as Exhibits 99.1 and 99.2 hereto, respectively.

## ITEM 9.01. Financial Statements and Exhibits.

### (d) Exhibits

- 99.1 Press release dated November 16, 2015.
- 99.2 Conference call presentation dated November 16, 2015.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: November 16, 2015

Chanticleer Holdings, Inc.

By: /s/ Michael D. Pruitt

Michael D. Pruitt Chief Executive Officer

## EXHIBIT INDEX

Exhibit No.	Description	Manner of Filing
99.1	Press Release dated November 16, 2015	Filed Electronically
99.2	Conference call presentation dated November 16, 2015	Filed Electronically

# Chanticleer Holdings Reports Third Quarter Results 44% Growth in Non-GAAP Adjusted Quarterly Restaurant Sales Targeting \$55M Annualized Revenue, Positive Adjusted EBITDA for O4 2015

CHARLOTTE, NC – November 16, 2015 — Chanticleer Holdings, Inc. (NASDAQ: HOTR) ("Chanticleer," or the "Company"), owner, operator and franchisor of multiple branded restaurants in the U.S. and abroad, today announced financial results for the third quarter ended September 30, 2015.

#### Revenue Grew 10%; Adjusted Restaurant Revenue Increased 44%

Total revenue, which includes restaurant sales, franchise fees and gaming income, was \$10.3 million, a 10% increase as compared to revenue of \$9.3 million in the same prior year quarter.

Restaurant sales increased 14.3% for the three months ended September 30, 2015 as compared with the three months ended September 30, 2014. Revenues increased from growth in store count and favorable same store sales, partially offset by lower revenues from Australia and foreign currency translation.

Adjusted Non-GAAP restaurant sales, normalized for the temporary reduction in Australia revenues and foreign currency, increased 44% to approximately \$12.5 million for the current quarter. The Company resumed operational control of its five Hooters locations in Australia during early October 2015.

Management expects total revenue in the fourth quarter of 2015 to increase to \$13 - \$14 million including contributions from the Australia and the Little Big Burger acquisitions beginning in October 2015.

Mike Pruitt, Chairman and CEO of Chanticleer commented, "We made tremendous progress this quarter, reorganizing and increasing our stake in Australia; closing the BT's Burger Joint and Little Big Burger acquisitions; opening our Port Elizabeth Hooters location; opening BGR franchise locations in Texas and Kuwait; and driving operational improvements throughout our restaurants.

"With the temporary reduction in Australia revenue during the reorganization period combined with an increase in non-recurring transaction-related expenses, the current quarterly results are certainly not representative of our expectations going forward. The Little Big Burger acquisition is complete and our new management team is in place in Australia, and we are already seeing the benefits of those investments. With the heavy lifting of Q3 behind us, we expect to deliver significantly improved revenue and operating performance in Q4 and entering 2016. "

	3Q15	3Q15
Strong Same Store Sales Growth *	Local Currency	US Dollars
Better Burgers Fast Casual (5 stores)	16.2%	16.2%
Other Fast Casual (6 stores)	7.1%	7.1%
Hooters Full Service US (2 stores)	3.0%	3.0%
Hooters Full Service International (6 stores)	(4.5%)	(23.5%)

<sup>\*</sup> Includes only those restaurant locations owned and operated by the Company for the full quarter of the current and prior year quarter

"We've transformed our business model to take advantage of consumer loyalty to smaller, regional players while also maintaining our core involvement with the iconic Hooters brand. We are seeing a significant shift in our revenue mix, with the better burger fast casual segment now representing 55% of our revenue, up from 22% last year.

"We are very pleased with our same store sales growth across the company, particularly in our fast casual better burger brands. Consumers are increasingly embracing local brands and our better burger portfolio is well positioned to continue to benefit from this trend. The management team is doing an excellent job continually improving the restaurants to attract more customers, while also opening new locations," Mr. Pruitt continued.

#### Significant Non-Cash and One-Time Expenses in Quarter

Chanticleer reported an operating loss of \$5.8 million in the third quarter of 2015 as compared to an operating loss of \$0.5 million in the third quarter of fiscal 2014. Operating loss in the third quarter of 2015 included a non-cash asset impairment charge of \$4.5 million related to the reorganization of operations at the Company's Australia stores and \$0.2 million in non-recurring transaction-related expenses.

General and administrative expenses increased to \$1.7 million in the third quarter of 2015 from \$1.4 million last year. As a percentage of total revenue, general and administrative expenses increased slightly to 16% compared to 15% in the same quarter of 2014, due to primarily to the temporary decline in Australia revenues.

Chanticleer recorded a net loss of \$4.6 million, or \$0.31 per basic and diluted share in the third quarter of fiscal 2015, compared with a net loss of \$0.5 million or \$0.07 per basic and diluted share, in the third quarter of fiscal 2014. Non-GAAP adjusted net loss attributable to Chanticleer, excluding the impairment charges related to the Australia reorganization and acquisition-related expenses, was approximately \$1.6 million or a loss of \$0.11 per basic and diluted share.

Non-GAAP Adjusted EBITDA was \$(0.6) million for the quarter compared to \$(0.0) million in the third quarter of 2014. Non-GAAP Restaurant EBITDA was \$0.9 million for the quarter compared to \$1.0 million in the third quarter of 2014, with the prior year including \$0.3 million contribution from Australia. In addition, the third quarter of 2014 included \$0.5 million related to Chanticleer's investment in Hooters of America (HOA).

#### **Balance Sheet Strengthened during the Quarter**

Working capital (defined as total current assets less accounts payable and accrued liabilities), improved significantly to negative \$1.4 million at September 30, 2015 from negative \$4.1 million at December 31, 2014. Total current liabilities improved to \$8.2 million at September 30, 2014 as compared to \$11.4 million at December 31, 2014 due largely to the restructuring of the Company's Australia operations. Shareholders' equity increased to \$24.2 million as of September 30, 2015 up from \$15.0 million at December 31, 2014.

"Our balance sheet improved significantly during the quarter and we look forward to the continued strengthening of our balance sheet as we drive cash flow going forward. We do not anticipate the need to access additional equity capital to execute our current business plan," Mr. Pruitt concluded.

## Outlook: Focus on Driving Operational Efficiency and Profitability - Expect \$13- \$14 Million in Fourth Quarter Revenues; Positive Adjusted EBITDA and Enhanced Profitability Entering 2016

The Company currently anticipates the following for the fourth quarter of fiscal 2015:

- Quarterly revenues are expected to fall within a range of approximately \$13 \$14 million, including:
  - First full quarter of revenue contribution from Little Big Burger.
  - Resumed revenue contribution beginning early October 2015 from Hooters Australia.
  - · Contributions from new store openings
- Positive Adjusted EBITDA

The company expects to enter 2016 with an annualized revenue run-rate of approximately \$55 million and approximately 62 restaurants system-wide. Management is also continuing to implement initiatives to leverage purchasing volumes, consolidate vendors and service providers and streamline back-office processes to drive improved margins and profitability going forward.

#### **Conference Call**

The Company will hold a conference call today, Monday, November 16, 2015 at 5:00 p.m. Eastern Time, to discuss the results of its third quarter, ended September 30, 2015.

To access the call, dial (877) 407-8133 approximately five minutes prior to the scheduled start time. International callers please dial (201) 689-8040. A slide presentation will accompany the conference call. To access the slide presentation, log onto the Chanticleer website at <a href="http://ir.stockpr.com/chanticleerholdings/overview">http://ir.stockpr.com/chanticleerholdings/overview</a>.

A replay of the teleconference will be available until December 16, 2015 and may be accessed by dialing (877) 660-6853. International callers may dial (201) 612-7415. Callers should use conference ID: 13624872.

#### **Use of Non-GAAP Measures**

Chanticleer Holdings, Inc. prepares its condensed consolidated financial statements in accordance with United States generally accepted accounting principles ("GAAP"). In addition to disclosing financial results prepared in accordance with GAAP, the Company discloses information regarding Adjusted EBITDA and Restaurant EBITDA, which differ from the term EBITDA as it is commonly used. In addition to adjusting net income (loss) from continuing operations to exclude taxes, interest, and depreciation and amortization, Adjusted EBITDA also excludes pre-opening and closing costs for our restaurants, non-cash expenses, transaction-related expenses, change in fair value of derivative liability and other income and expenses. In addition, Restaurant EBITDA also excludes management fee income and general and administrative expenses. Adjusted EBITDA and restaurant EBITDA are not measures of performance defined in accordance with GAAP. However, adjusted EBITDA and restaurant EBITDA are used internally in planning and evaluating the company's operating performance and by the Company's creditors. Accordingly, management believes that disclosure of these metrics offers investors, bankers and other stakeholders an additional view of the company's operations that, when coupled with the GAAP results, provides a more complete understanding of the Company's financial results.

Adjusted EBITDA and Restaurant EBITDA should not be considered as alternatives to net loss or to net cash used in operating activities as a measure of operating results or of liquidity. It may not be comparable to similarly titled measures used by other companies, and it excludes financial information that some may consider important in evaluating the company's performance. A reconciliation of GAAP net income (loss) to Adjusted EBITDA and Restaurant EBITDA is included in the accompanying financial schedules.

For further information, please refer to Chanticleer's Quarterly Report on Form 10-Q filed with the SEC on November 16, 2015, available online awww.sec.gov.

#### About Chanticleer Holdings, Inc.

Headquartered in Charlotte, NC, Chanticleer Holdings (HOTR), together with its subsidiaries, owns and operates restaurant brands in the United States and internationally. The Company is a franchisee owner of Hooters® restaurants in international markets including Australia, South Africa, and Europe, and two Hooters restaurants in the United States. The Company also owns and operates American Burger Co., BGR the Burger Joint, BT's Burger Joint, Little Big Burger and Just Fresh restaurants in the U.S.

For further information, please visitwww.chanticleerholdings.com

Facebook: <a href="http://www.Facebook.com/ChanticleerHOTR">www.Facebook.com/ChanticleerHOTR</a> Twitter: <a href="http://www.facebook.com/ChanticleerHOTR">http://www.facebook.com/ChanticleerHOTR</a>

Google+: https://plus.google.com/u/1/b/118048474114244335161/118048474114244335161/posts

#### Forward-Looking Statements

This press release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements include projections, predictions, expectations or statements as to beliefs or future events or results or refer to other matters that are not historical facts. Forward-looking statements are subject to known and unknown risks, uncertainties and other factors that could cause the actual results to differ materially from those contemplated by these statements. The forward-looking statements contained in this Quarterly Report are based on various factors and were derived using numerous assumptions. In some cases, you can identify these forward-looking statements by the words "anticipate", "estimate", "plan", "project", "continuing", "ongoing", "target", "aim", "expect", "believe", "intend", "may", "will", "should", "could", or the negative of those words and other comparable words. You should be aware that those statements reflect only the Company's predictions. If known or unknown risks or uncertainties should materialize, or if underlying assumptions should prove inaccurate, actual results could differ materially from past results and those anticipated, estimated or projected. You should bear this in mind when reading this Quarterly Report and not place undue reliance on these forward-looking statements. Factors that might cause such differences include, but are not limited to:

- Operating losses may continue for the foreseeable future; we may never be profitable;
- Inherent risks in expansion of operations, including our ability to acquire additional territories, generate profits from new restaurants and franchise operations, find suitable sites and develop and construct locations in a timely and cost-effective way;
- Inherent risks associated with acquiring and starting new restaurant concepts and store locations:
- · General risk factors affecting the restaurant industry, including current economic climate, costs of labor and food prices;
- Intensive competition in our industry and competition with national, regional chains and independent restaurant operators;
- Our rights to operate and franchise the Hooters-branded restaurants are dependent on the Hooters' franchise agreements;
- We do not have full operational control over the businesses of our franchise partners or operations where we hold less 100% ownership;
- Failure to protect our intellectual property rights, including the brand image of our restaurants;
- Our business has been adversely affected by declines in discretionary spending and may be affected by changes in consumer preferences;
- Increases in costs, including food, labor and energy prices;
- Our business and the growth of our Company is dependent on the skills and expertise of management and key personnel;
- Constraints could affect our ability to maintain competitive cost structure, including, but not limited to labor constraints;
- Work stoppages at our restaurants or supplier facilities or other interruptions of production;
- Our food service business and the restaurant industry are subject to extensive government regulation;
- We may be subject to significant foreign currency exchange controls in certain countries in which we operate;
- Inherent risk in foreign operations and currency fluctuations;
- We may not attain our target development goals and aggressive development could cannibalize existing sales;
- Current conditions in the global financial markets and the distressed economy;
- A decline in market share or failure to achieve growth;
- Unusual or significant litigation, governmental investigations or adverse publicity, or otherwise;
- Our debt financing agreements expose us to interest rate risks, contain obligations that may limit the flexibility of our operations, and may limit our ability to raise
  additional capital;
- Adverse effects on our results from a decrease in or cessation or clawback of government incentives related to investments; and
- Adverse effects on our operations resulting from certain geo-political or other events

Chanticleer cannot be certain that any expectation, forecast, or assumption made in preparing any forward-looking statements will prove accurate, or that any projection will be realized. It is to be expected that there will be differences between projected and actual results. The statements in this press release are made as of the date of this press release, even if subsequently made available by the Company on its web site or otherwise. We undertake no obligation to update the forward-looking statements provided to reflect events or circumstances that occur after the date on which they were made. Further information on our business, including important factors which could affect actual results are discussed in the Company's filings with the SEC, including its Annual Report on Form 10-K under the headings "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations."

#### Contact

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Eric Lederer, CFO Phone: 704.366.5736

elederer@chanticleerholdings.com

#### **Press Information:**

Chanticleer Holdings, Inc. Investor Relations Phone: 704.366.5122 ir@chanticleerholdings.com

### **Investor Relations**

John Nesbett/Jennifer Belodeau Institutional Marketing Services (IMS) Phone 203.972.9200 jnesbett@institutionalms.com

## Chanticleer Holdings, Inc. and Subsidiaries Condensed Consolidated Statements of Operations and Comprehensive Loss (Unaudited)

Nine Months Ended

**Three Months Ended** 

	September 30, 2015	Septe	mber 30, 2014	Septembe	er 30, 2015	September 30, 2014
Revenue:	Φ 10.005.021	Φ.	0.552.551		20.007.526	0.465.710
Restaurant sales, net	\$ 10,005,324	\$	8,753,554	\$	28,907,536	\$ 20,465,510
Gaming income, net Management fee income - non-	121,031		141,156		352,881	272,391
affiliates	25,000		417,842		204,124	467,993
Franchise income	119,950		-		270,948	-
Total revenue	10,271,305		9,312,552		29,735,489	21,205,894
Expenses:	10,271,600		>,612,662		2>,700,100	21,200,05
Restaurant cost of sales	3,358,602		2,927,629		9,937,190	7,097,300
Restaurant operating expenses	5,998,627		4,997,159		17,451,671	11,846,792
Restaurant pre-opening and						
closing expenses	141,306		62,293		739,495	323,274
General and administrative	4 5 5 500		4 400 400			
expenses	1,676,609		1,422,193		5,656,545	4,287,279
Asset impairment charge	4,489,043		425 404		4,489,043	1 1/2 000
Depreciation and amortization	358,307		435,404	_	1,205,255	1,162,088
Total expenses	16,022,494		9,844,678		39,479,199	24,716,733
Loss from operations	(5,751,189)		(532,126)		(9,743,710)	(3,510,839)
Other (expense) income	(657,006)		(501 215)		(2.726.555)	(1 269 756)
Interest expense Change in fair value of	(657,906)		(581,215)		(2,736,555)	(1,268,756)
derivative liabilities	262,232		221,000		833,139	925,200
Loss on extinguishment of debt	(145,834)		221,000		(315,923)	,23,200
Realized gains on securities	- (115,054)		-		-	101,472
Equity in losses of investments	-		-		-	(40,694)
Other income (expense)	(40,262)		438,607		35,064	446,445
Total other (expense) income	(581,770)		78,392		(2,184,275)	163,667
Loss from continuing operations						
before income taxes	(6,332,959)		(453,734)		(11,927,985)	(3,347,172)
Income tax benefit (expense)	(7,356)		19,726		30,298	27,235
Loss from continuing operations	(6,340,315)		(434,008)		(11,897,687)	(3,319,937)
Gain (loss) from						
discontinued operations, net						
of taxes	<u>-</u>		(56,223)		189	(161,196)
Consolidated net loss	(6,340,315)		(490,231)		(11,897,498)	(3,481,133)
Less: Net loss (income)						
attributable to non-controlling						
interest	1,823,601		(61,209)		2,166,570	68,318
Net loss attributable to						
Chanticleer Holdings, Inc.	<b>\$</b> (4,516,715)	\$	(551,440)	\$	(9,730,928)	\$ (3,412,815)
N. 1						
Net loss attributable to Chanticleer Holdings, Inc.:						
Loss from continuing						
operations	\$ (4,516,715)	\$	(495,217)	\$	(9,731,117)	\$ (3,251,619)
Gain (loss) from	(1,510,715)	Ψ	(173,217)	Ψ	(),/31,117)	(3,231,015)
discontinued operations	_		(56,223)		189	(161,196)
Net loss attributable to			(50,225)		102	(101,150)
Chanticleer Holdings, Inc.	\$ (4,516,715)	\$	(551,440)	S	(9,730,928)	\$ (3,412,815)
0 /	(1)210,712	Ψ	(661)110	Ψ	(3,100,320,	(0,112,010)
Other comprehensive loss:						
Unrealized loss on available-						
for-sale securities (none						
applies to non-controlling						
interest)	\$ -	\$	-	\$	-	\$ (15,527)
Foreign currency translation						
(loss) gain	572,954		177,219		(891,772)	228,384
Total other comprehensive						
loss	572,954		177,219		(891,772)	212,857
Comprehensive loss	\$ (3,943,761)	\$	(374,221)	\$	(10,622,700)	\$ (3,199,958)
		<u> </u>		<u> </u>	<u> </u>	
Net loss attributable to						
Chanticleer Holdings, Inc. per						
common share, basic and						
diluted:						
Continuing operations						
attributable to sommon			>		/a -= \	`
attributable to common		\$	(0.07)	\$	(0.69)	\$ (0.52)
stockholders, basic and diluted	\$ (0.31)	9	(4141)			
stockholders, basic and diluted Discontinued operations	\$ (0.31)	Ψ	(5157)			
stockholders, basic and diluted Discontinued operations attributable to common	\$ (0.31)	•			<u> </u>	
stockholders, basic and diluted Discontinued operations attributable to common stockholders, basic and diluted	\$ (0.31) \$ -	\$	(0.01)	\$	0.00	\$ (0.03)
stockholders, basic and diluted Discontinued operations attributable to common	\$ (0.31) \$	\$		\$	<b>0.00</b>	\$ (0.03) 6,279,688

## Chanticleer Holdings, Inc. and Subsidiaries Condensed Consolidated Balance Sheets

		ember 30, 2015 Unaudited)	December, 31, 2014	
ASSETS				
furrent assets:				
Cash	\$	1,805,927	\$	245,828
Accounts and other receivables		194,589		313,509
Inventories		593,778		532,803
Due from related parties		45,615		46,015
Prepaid expenses and other current assets		421,508		330,745
TOTAL CURRENT ASSETS		3,061,417		1,468,900
Property and equipment, net		17,855,282		13,315,409
Goodwill		12,269,504		15,617,308
Intangible assets, net		7,542,395		3,396,503
Investments at fair value		35,362		35,362
Other investments		1,550,000		1,550,000
Deposits and other assets		297,037		408,492
TOTAL ASSETS	\$	42,610,997	\$	35,791,974
LIABILITIES AND STOCKHOLDERS' EQUITY				
Current liabilities:				
Accounts payable and accrued expenses	\$	4,420,370	\$	5,580,131
Current maturities of long-term debt and notes payable	Ψ	1,134,025	Ψ	1,813,647
Current maturities of convertible notes payable, net of debt discount of \$359,243 and \$63,730,		1,151,025		1,015,017
respectively		215,757		436,270
Current maturities of capital leases payable		47,370		42,032
Due to related parties		212,399		1,299,083
Deferred rent		686,622		118.986
Derivative liabilities		1,318,661		1,945,200
Liabilities of discontinued operations		177,204		177,393
TOTAL CURRENT LIABILITIES	_	8,212,408	_	11.412.742
		, ,		5,009,283
Long-term debt, less current maturities, net of debt discount of \$214,833 and \$343,733, respectively Convertible notes payable, net of debt discount of \$955,177 and \$1,872,587, respectively		5,419,925 2,294,823		1,477,413
		/ /		36,628
Capital leases payable, less current maturities  Deferred rent		25,144		
Deferred tax liabilities		1,784,840		2,196,523
		655,050	_	686,884
TOTAL LIABILITIES		18,392,190		20,819,473
Commitments and contingencies				
Stockholders' equity:				
Preferred stock: no par value; authorized 5,000,000 shares; none issued and outstanding		-		-
Common stock: \$0.0001 par value; authorized 45,000,000 shares; issued and outstanding 21,328,830				
and 7,249,442 shares, respectively		2,133		725
Additional paid in capital		55,208,098		32,601,400
Accumulated other comprehensive loss		(911,900)		(1,657,908
Non-controlling interest		527,590		4,904,471
Accumulated deficit		(30,607,114)		(20,876,187
TOTAL STOCKHOLDERS' EQUITY		24,218,807		14,972,501
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	Œ.	42,610,997	0	35,791,974

## Chanticleer Holdings, Inc. and Subsidiaries Condensed Consolidated Statements of Cash Flows (Unaudited)

	Nine Mon	nths Ended
	<b>September 30, 2015</b>	September 30, 2014
Cash flows from operating activities:		
Net loss	\$ (11,897,498)	\$ (3,481,133)
Net (income) loss from discontinued operations	(189)	161,196
Net loss from continuing operations	(11,897,687)	(3,319,937
Adjustments to reconcile net loss to net cash used in operating activities:		
Depreciation and amortization	1,205,255	1,243,195
Deferred income taxes	(31,834)	-
Equity in losses of investments	<u> </u>	40,694
Asset impairment charge	4,489,043	-
Loss on extinguishment of debt	315,923	-
Loss on disposal of property and equipment	514,522	-
Common stock and warrants issued for services	231,857	354,617
Amortization of debt discount	1,356,365	930,392
Amortization of warrants	22,375	152,325
Change in fair value of derivative liabilities	(833,139)	(925,200)
(Increase) decrease in accounts and other receivables	(70,421)	(244,553
Decrease in prepaid expenses and other assets	(171,450)	(107,161
Decrease in inventory	2,239	33,845
Increase in accounts payable and accrued expenses	1,224,599	3,150,118
(Decrease) increase in deferred rent	(311,104)	-
Net cash (used in) provided by operating activities from continuing operations	(3,953,457)	1,308,335
Net cash (used in) provided by operating activities from discontinued operations	(4,500)	(254,790
Net cash (used in) provided by operating activities	(3,957,957)	1,053,545
Cash flows from investing activities:		
Purchase of property and equipment	(1,518,747)	(3,569,775)
Cash paid for acquisitions, net of cash acquired	(9,082,918)	27,527
Net cash used in investing activities from continuing operations	(10,601,665)	(3,542,248)
Cash flows from financing activities:		
Proceeds from sale of common stock and warrants	14.920.937	835,000
Loan proceeds	656,837	1,458,308
Loan repayments	(824,981)	1,430,300
Proceeds from convertible debt	2,150,000	_
Capital lease payments	(39,822)	(142,906)
Decrease in amounts payable to affiliate	(1,086,684)	(112,500
Minority interest investments	333,342	33,500
Net cash provided by financing activities from continuing operations	16,109,629	2,183,902
Effect of exchange rate changes on cash	10,092	119.884
Net increase (decrease) in cash	1,560,099	(184,917
Cash, beginning of period	245,828	442,694
Cash, end of period	\$ 1,805,927	\$ 257,777
, <b>r</b>	ψ 1,803,321	Ψ 251,111

## Chanticleer Holdings, Inc. and Subsidiaries Reconcilation of Net Loss to EBITDA (Unaudited)

		<b>Three Months Ended</b>			Nine Months Ended				
	Sep	tember 30, 2015		September 30, 2014		September 30, 2015		September 30, 2014	
Consolidated net loss	\$	(6,340,315)	\$	(434,008)	\$	(11,897,687)	\$	(3,319,937)	
Interest expense		657,906		581,215		2,736,555		1,268,756	
Income tax		7,356		(19,726)		(30,298)		(27,235)	
Depreciation and amortization		358,307		435,404		1,205,255		1,162,088	
EBITDA	\$	(5,316,746)	\$	562,885	\$	(7,986,175)	\$	(916,328)	
Restaurant pre-opening and closing								_	
expenses		141,306		62,293		739,495		323,274	
Change in fair value of derivative liabilities		(262,232)		(221,000)		(833,139)		(925,200)	
Loss on extinguishment of debt		145,834		· · · · · · · · · · · ·		315,923		` -	
Realized gains on securities		<u>-</u>		-		-		(101,472)	
Equity in losses of investments		-		-		-		40,694	
Asset impairment charge		4,489,043		-		4,489,043		-	
Transaction-related expenses		196,363		-		1,016,509		-	
Other income		40,262		(438,607)		(35,064)		(446,445)	
Adjusted EBITDA	\$	(566,170)	\$	(34,429)	\$	(2,293,408)	\$	(2,025,477)	
General and administrative									
expenses		1,480,246		1,422,193		4,640,036		4,287,279	
Management fee revenue		(25,000)		(417,842)		(204,124)		(467,993)	
Restaurant EBITDA	\$	889,076	\$	969,922	\$	2,142,504	\$	1,793,809	



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# **EARNINGS PRESENTATION**



Third Quarter 2015

## Safe Harbor Statement

Statements in this presentation that are not descriptions of historical facts are forward-looking statements relating to future events, and as such all forward-looking statements are made pursuant to the Securities Litigation Reform Act of 1995. Statements may contain certain forward-looking statements pertaining to future anticipated or projected plans, performance and developments, as well as other statements relating to future operations and results. Any statements in this presentation that are not statements of historical fact may be considered to be forward-looking statements. Words such as "may," "will," "expect," "believe," "anticipate," "estimate," "intends," "goal," "objective," "seek," "attempt," or variations of these or similar words, identify forward-looking statements. These forwardlooking statements by their nature are estimates of future results only and involve substantial risks and uncertainties, including but not limited to risks associated with the uncertainty of future financial results, additional financing requirements, development of new stores, successful completion of the Company's proposed acquisitions and expansion, the impact of competitive products or pricing, technological changes, the effect of economic conditions and other uncertainties detailed from time to time in our reports filed with the Securities and Exchange Commission. There can be no assurance that our actual results will not differ materially from expectations and other factors more fully described in our public filings with the U.S. Securities and Exchange Commission, which can be reviewed at www.sec.gov.



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## **3Q Highlights**

- Revenue increase of ~44% when normalized for temporary administration period at Hooter's Australia and currency fluctuations
- Strong same store comps with better burger fast casual comps up 16.2% for quarter
- Upsized ownership stake in Australia to 80%
- Completed acquisition of Pacific Northwest-based Little Big Burger (LBB) just prior to the close of the quarter
- Closed acquisition of BT's Burger Joint
- Positioned for revenue growth and adjusted EBITDA positive in Q4 and 2016



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# **Consolidated Q3 2015 Income Statement**

Three Months Ended September 30,

	2015		20				
	A	mount	% of Revenue*	Ar	nount	% of Revenue*	% Change
Restaurant sales, net	\$	10.0		\$	8.8		14.3%
Gaming income, net		0.1			0.1		-14.3%
Management fees		0.0			0.4		-94.0%
Franchise income	27	0.1			- 12		-
Total revenue		10.3			9.3		10.3%
		-			199		
Expenses:		-			-		
Restaurant cost of sales		3.4	33.6%		2.9	33.4%	14.7%
Restaurant operating expenses		6.0	60.0%		5.0	57.1%	20.0%
Restaurant pre-opening and closing expenses		0.1	1.4%		0.1	0.7%	126.8%
General and administrative		1.7	16.3%		1.4	15.3%	17.9%
Asset impairment charge		4.5	43.7%		0.00	0.0%	2
Depreciation and amortization		0.4	3.5%		0.4	4.7%	-17.7%
Total expenses		16.0	156.0%		9.8	105.7%	62.8%
Loss from operations	\$	(5.8)		\$	(0.5)		
Restaurant EBITDA	\$	0.9		\$	1.0		
EPS	\$	(0.31)		\$	(0.07)		

Adjusted Net Loss of \$(0.11), excluding Non-cash Impairment charge and Transaction-related expenses



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# **EBITDA Reconciliation**

### Three Months Ended

	Septem	ber 30, 2015	September 30, 2014		
Consolidated net loss	\$	(6.3)	\$	(0.4)	
Interest expense		0.7		0.6	
Income tax		0.0		(0.0)	
Depreciation and amortization		0.4		0.4	
EBITDA		(5.3)		0.6	
Restaurant pre-opening and closing expenses		0.1		0.1	
Change in fair value of derivative liabilities		(0.3)		(0.2)	
Loss on extinguishment of debt		0.1		=	
Realized gains on securities					
Equity in losses of investments		2		2	
Asset impairment charge		4.5		2	
Transaction-related expenses		0.2			
Other income		0.0		(0.4)	
Adjusted EBITDA		(0.6)		(0.0)	
General and administrative expenses		1.5		1.4	
Management fee revenue		(0.0)		(0.4)	
Restaurant FBITDA	\$	0.9	\$	1.0	

Note that Q3 2014 Restaurant EBITDA includes approx. \$0.3 million contribution from Australia Hooters, not in current year

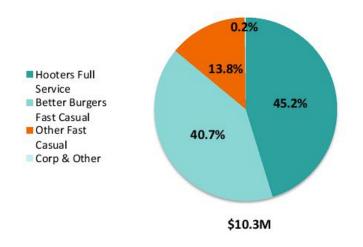


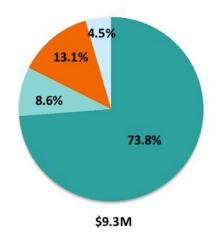
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# **Total Revenue by Concept**

Three Months Ended September 30, 2015

Three Months Ended September 30, 2014





\*Total Reported Revenue - Not normalized



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# **Quarterly Same Store Comps\***

	3Q15 Local Currency	3Q15 US Dollars
Better Burger Fast Casual	16.2%	16.2%
Other Fast Casual	7.1%	7.1%
Hooters Full Service US	3.0%	3.0%
Hooters Full Service International	(4.5%)	(23.5%)

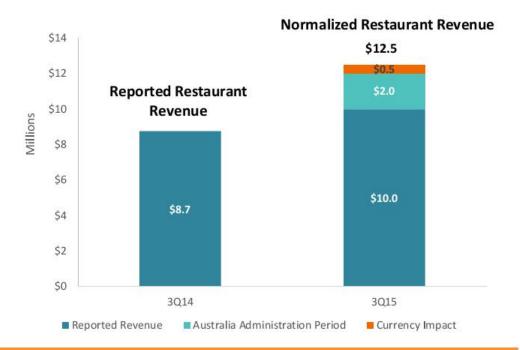
<sup>\*</sup> Includes only those restaurant locations owned and operated by the Company for the full quarter of the current and prior year quarter

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# **3Q Restaurant Revenue Analysis**



Normalized Restaurant Revenue Increased ~44%



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# **Significant Balance Sheet Improvement**

Numbers in millions	9/30/15	6/30/15	12/31/14
Assets			
Cash	\$1.8	\$2.8	\$0.2
Property, Plant & Equipment	\$17.9	\$14.6	\$13.3
Current Assets	\$3.1	\$4.4	\$1.5
Goodwill	\$12.3	\$15.8	\$15.6
<u>Liabilities</u>			
Accounts Payable & Accrued Expenses	\$4.4	\$6.9	\$5.6
Current Liabilities	\$8.2	\$13.7	\$11.4
Debt, Conv. Debt, & Capital Leases	\$9.1	\$8.4	\$8.8
Stockholders' Equity	\$24.2	\$21.6	\$15.0
Working Capital Deficit	\$(1.4)	\$(2.5)	\$(4.1)



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## **Acquisition of Little Big Burger**

# little big burger

- Consummated just before close of the quarter; completed lease execution
- Award-winning better burger concept in the Pacific Northwest
- Eight locations with excellent reviews and devoted local customer base
  - Historically \$6M in revenue; ~20% EBITDA
  - Expected to open 9<sup>th</sup> location early 2016
  - LBB cash flow will be used to fund construction
- Quarter pound burgers of natural beef on brioche buns; sides include truffle fries and root beer floats





Acquisition Establishes Better Burger Presence in the Pacific Northwest



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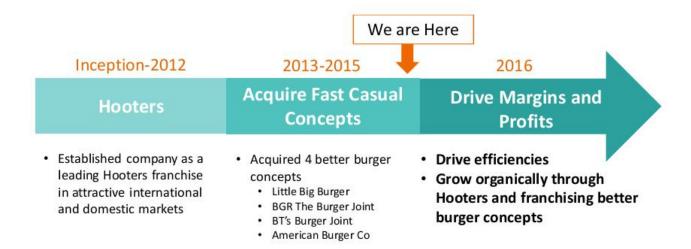
# **Upsized Australia Ownership**

- Increased ownership in 5 restaurants from 60% to 80% in the Parramatta, Penrith, Campbelltown, Surfers Paradise, and Townsville locations
- Implemented new regional management team to drive improved performance
  - Already seeing operating traction
- Market opportunity of 15 total locations
- Financially strong new partner (20% ownership)



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# **Shifting from Acquisition Focus to Driving Profits**



We Do Not Expect to Need New Equity Capital to Drive Current Strategy



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# **Driving to Profitability**

- Increased sales offer significant opportunity to drive efficiency
  - Food and beverage costs
  - Back office integration
  - HR/Insurance
- Expect reduced transactional costs in 2016 with no expected acquisition focus or capital raises
- Refinance debt to reduce interest cost



# **Operational Focus**

- Corporate-wide focus on cost reduction and efficiency
  - Renegotiating restaurant supplier contracts
  - Evaluating professional service providers
  - Consolidating vendors and streamlining systems
- Investing in brand building initiatives in Fast Casual segment
  - BGR brand audit underway
  - Expanded marketing initiatives at American Burger Co.
- Franchise Strategy
  - Launched Better Burger franchise strategy with purchase of BGR in March 2015; profitable in 3Q15
  - Opened BGR franchises in Texas and Kuwait during the quarter



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# **4Q15 Guidance**



# **Expect To Achieve Adjusted EBITDA Profitability**



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## 2016 Guidance

- Enter 2016 with \$55M Annualized Revenue Run Rate
- Drive Same Store Sales Growth
- Build on Franchise Platform
- Disciplined Approach to New Store Openings
  - Focus on attractive store economics
  - · Utilize internal financing
- EBITDA positive



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#### Use of Non-GAAP Measures

Chanticleer Holdings, Inc. prepares its condensed consolidated financial statements in accordance with United States generally accepted accounting principles ("GAAP"). In addition to disclosing financial results prepared in accordance with GAAP, the Company discloses information regarding Adjusted EBITDA and Restaurant EBITDA, which differ from the term EBITDA as it is commonly used. In addition to adjusting net income (loss) from continuing operations to exclude taxes, interest, and depreciation and amortization, Adjusted EBITDA also excludes pre-opening and closing costs for our restaurants, non-cash expenses, transaction-related expenses, change in fair value of derivative liability and other income and expenses. In addition, Restaurant EBITDA also excludes management fee income and general and administrative expenses. Adjusted EBITDA and restaurant EBITDA are not measures of performance defined in accordance with GAAP. However, adjusted EBITDA and restaurant EBITDA are used internally in planning and evaluating the company's operating performance and by the Company's creditors. Accordingly, management believes that disclosure of these metrics offers investors, bankers and other stakeholders an additional view of the company's operations that, when coupled with the GAAP results, provides a more complete understanding of the Company's financial results.

Adjusted EBITDA and Restaurant EBITDA should not be considered as alternatives to net loss or to net cash used in operating activities as a measure of operating results or of liquidity. It may not be comparable to similarly titled measures used by other companies, and it excludes financial information that some may consider important in evaluating the company's performance. A reconciliation of GAAP net income (loss) to Adjusted EBITDA and Restaurant EBITDA is included in the accompanying financial schedules. For further information, please refer to Chanticleer's Quarterly Report on Form 10-Q filed with the SEC on November 16, 2015, available online at <a href="https://www.sec.gov">www.sec.gov</a>.



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## **THANK YOU**





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