# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

# CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): November 9, 2016

# CHANTICLEER HOLDINGS, INC.

(Exact name of registrant as specified in its charter)

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(State or other jurisdiction of incorporation)

000-29507 (Commission File Number) 20-2932652

(IRS Employer Identification No.)

7621 Little Avenue, Suite 414 Charlotte, North Carolina 28226 (Address of principal executive offices)

Registrant's telephone number, including area code: (704) 366-5122

<u>N/A</u>

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

[] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

[] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

[] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

[] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

### Item 2.02. Results of Operations and Financial Condition.

On November 9, 2016, Chanticleer Holdings Inc. (the "Company") issued a press release announcing its third quarter earnings results. The full text of the press release issued in connection with the announcement is furnished as Exhibit 99.1 to this Current Report on Form 8-K. The Company will conduct a conference call on November 9, 2016 at 11:00 AM ET to discuss its 2016 third quarter results. To access the call, dial (877) 407-8133 approximately five minutes prior to the scheduled start time. International callers please dial (201) 689-8040. To access the webcast, including the quarterly slide presentation, log onto the Chanticleer website at: <a href="http://ir.stockpr.com/chanticleerholdings/overview">http://ir.stockpr.com/chanticleerholdings/overview</a>. A replay of the teleconference will be available until December 9, 2016 and may be accessed by dialing (877) 481-4010. International callers may dial (919) 882-2331. Callers should use conference 10: 10138.

### **Use of Non-GAAP Measures**

Chanticleer Holdings, Inc. prepares its condensed consolidated financial statements in accordance with United States generally accepted accounting principles ("GAAP"). In addition to disclosing financial results prepared in accordance with GAAP, the Company discloses information regarding Adjusted EBITDA and Restaurant EBITDA, which differ from the term EBITDA as it is commonly used. In addition to adjusting net income (loss) from continuing operations to exclude taxes, interest, and depreciation and amortization, Adjusted EBITDA also excludes pre-opening and closing costs for our restaurants, non cash expenses, transaction and severance related expenses, change in fair value of derivative liability and other income and expenses. In addition, Restaurant EBITDA also excludes management fee income, franchise revenue and general and administrative expenses. Adjusted EBITDA and restaurant EBITDA are not measures of performance defined in accordance with GAAP. However, adjusted EBITDA and restaurant EBITDA are used internally in planning and evaluating the Company's operating performance and by the Company's creditors. Accordingly, management believes that disclosure of these metrics offers investors, bankers and other stakeholders an additional view of the Company's operations that, when coupled with the GAAP results, provides a more complete understanding of the Company's financial results.Adjusted EBITDA and Restaurant EBITDA should not be considered as alternatives to net loss or to net cash used in operating activities as a measure of operating results or of liquidity. It may not be comparable to similarly titled measures used by other companies, and it excludes financial information that some may consider important in evaluating the company's performance. A reconciliation of GAAP net income (loss) to Adjusted EBITDA and Restaurant EBITDA is included in the accompanying financial schedules to the press release. For further information, please refer to Chanticleer's Quarterly Report on Form 10-Q to be filed with

The information in this Form 8-K (including Exhibit 99.1) shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act") or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as expressly set forth by specific reference in such a filing.

### Item 9.01. Financial Statements and Exhibits.

### (d) Exhibits.

The following exhibit relating to Item 2.02 shall be deemed to be furnished, and not filed:

99.1 Press release of Chanticleer Holdings Inc. dated November 9, 2016.

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned duly authorized.

Chanticleer Holdings, Inc., a Delaware corporation (Registrant)

By: /s/ Michael D. Pruitt

Name: Michael D. Pruitt Title: Chief Executive Officer

Date: November 9, 2016

# Chanticleer Holdings Reports Positive EBITDA for Second Consecutive Quarter

## - Revenue Growth, Improved Revenue Mix and Efficiency Initiatives Drive Improved Operating Results -

CHARLOTTE, NC – November 9, 2016 — <u>Chanticleer Holdings, Inc.</u> (NASDAQ: HOTR) ("Chanticleer," or the "Company"), owner, operator and franchisor of multiple branded restaurants in the U.S. and abroad, today announced financial results for the third quarter ended September 30, 2016.

## Third Quarter Revenue Increases 18%; Company Achieves Second Consecutive Quarter of Adjusted EBITDA Profitability:

- Total revenue for the third quarter increased 18.3% to \$11.0 million, primarily from growth in the Fast Casual Better Burger segment.
- Cost of sales improved to 33.1% compared to 33.6% in the comparable quarter last year.
- Operating expenses as a percentage of restaurant sales improved to 54.8% compared to 57.3% in the comparable quarter last year.
- General and administrative expenses as a percentage of total revenue decreased to 12.3% from 17.8% in the comparable quarter last year.
- Net loss from continuing operations improved to \$(0.9) million or \$(0.04) per share, compared to \$(1.7) million or \$(0.11) in the comparable quarter last year.
- Restaurant EBITDA improved to \$1.4 million compared to \$0.9 million for the comparable quarter of last year.
- Adjusted EBITDA improved to a profit of \$0.2 million compared to a loss of \$(0.2) million in the comparable quarter last year.

## Nine Months Revenue Increases 30%; \$1.7 Million Adjusted EBITDA Improvement:

- Total revenue for the nine months increased 30.3% to \$31.8 million, primarily from growth in the Fast Casual Better Burger segment.
- Cost of sales improved to 33.0%, compared to 34.4% in the comparable period last year.
- Operating expenses as a percentage of restaurant sales improved to 55.2% compared to 57.9% in the comparable period last year
- General and administrative expenses as a percentage of total revenue decreased to 13.8% from 21.1% of sales in the comparable period last year.
- Net loss from continuing operations decreased to \$(2.4) million or \$(0.11) per share, compared to \$(6.3) million or \$(0.45) in the comparable period last year.
- Net cash from operating activities of continuing operations improved to positive \$0.1 million compared to a negative \$(3.8) million in the first nine months of last year.
- Restaurant EBITDA improved to \$4.0 million compared to \$2.1 million in the first nine months of last year
- Adjusted EBITDA improved to a profit of \$0.2 million compared to a loss of \$(1.9) million in the first nine months of last year.

Mike Pruitt, Chairman and CEO of Chanticleer commented, "We're pleased to have delivered excellent third quarter results, highlighted by strong revenue growth. Revenue growth in the quarter was driven by continued strength from our fast casual better burger business which has grown to represent 52% of our revenue. Little Big Burger is performing particularly well, contributing significantly to the 19% sequential growth in Adjusted EBITDA from continuing operations from Q2, and further validating our regional brand strategy."

Mr. Pruitt continued, "Our focus is on expanding our regional brands, driving margin improvement and achieving significant long term profitability growth. We have built a solid restaurant operating business with tremendous growth potential and are generating EBITDA profitability. Looking ahead, we are now setting our sights on accelerating growth of our regional brands and doubling the scale of our business by 2020.

"Subsequent to the close of the quarter, we announced a convertible preferred stock rights offering to retire a portion of our debt and provide working capital for storerelated growth. We believe the offering will allow us to capitalize on the momentum we're seeing in the fast casual segment and allow us to accelerate growth in our high return burger concepts while potentially adding new shareholders to our company."

# Conference Call

The Company will hold a conference call on November 9, 2016 at 11:00 a.m. Eastern Time, to discuss the results of its third quarter ended September 30, 2016.

To access the call, dial (877) 407-8133 approximately five minutes prior to the scheduled start time. International callers please dial (201) 689-8040. To access the webcast, including the quarterly slide presentation, log onto the Chanticleer website at: http://ir.stockpr.com/chanticleerholdings/overview.

A replay of the teleconference will be available until December 9, 2016 and may be accessed by dialing (877) 481-4010. International callers may dial (919) 882-2331. Callers should use conference ID: 10138.

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Adjusted EBITDA and Restaurant EBITDA should not be considered as alternatives to net loss or to net cash used in operating activities as a measure of operating results or of liquidity. It may not be comparable to similarly titled measures used by other companies, and it excludes financial information that some may consider important in evaluating the company's performance. A reconciliation of GAAP net income (loss) to Adjusted EBITDA and Restaurant EBITDA is included in the accompanying financial schedules.

For further information, please refer to Chanticleer's Quarterly Report on Form 10-Q to be filed with the SEC on or about November 10, 2016, available online at www.sec.gov.

## About Chanticleer Holdings, Inc.

Headquartered in Charlotte, NC, Chanticleer Holdings (HOTR), together with its subsidiaries, owns and operates restaurant brands in the United States and internationally. The Company is a franchisee owner of Hooters® restaurants in international markets including South Africa, and Europe, and two Hooters restaurants in the United States. The Company also owns and operates American Burger Co., BGR the Burger Joint, BT's Burger Joint, Little Big Burger and Just Fresh restaurants in the U.S.

For further information, please visit<u>www.chanticleerholdings.com</u> Facebook: <u>www.Facebook.com/ChanticleerHOTR</u> Twitter: <u>http://Twitter.com/ChanticleerHOTR</u> Google+: <u>https://plus.google.com/u/1/b/118048474114244335161/118048474114244335161/posts</u>

## Forward-Looking Statements

This press release contains forward-looking statements within the meaning of The Private Securities Litigation Reform Act of 1995. These statements include projections, predictions, expectations or statements as to beliefs or future events or results or refer to other matters that are not historical facts. Forward-looking statements are subject to known and unknown risks, uncertainties and other factors that could cause the actual results to differ materially from those contemplated by these statements. The forward-looking statements contained in this press release are based on various factors and were derived using numerous assumptions. In some cases, you can identify these forward-looking statements by the words "anticipate", "estimate", "plan", "project", "continuing", "ongoing", "target", "aim", "expect", "believe", "intend", "may", "will", "should", "could", or the negative of those words and other comparable words.

Our operations involve risks and uncertainties, many of which are outside our control, and any one of which, or a combination of which, could materially affect our results of operations and whether the forward-looking statements ultimately prove to be correct. Forward-looking statements in this press release include, without limitation, statements reflecting management's expectations for future financial performance and operating expenditures, expected growth, profitability and business outlook, increased sales and marketing expenses, and the expected results from the integration of our acquisitions.

Forward-looking statements are only current predictions and are subject to known and unknown risks, uncertainties, and other factors that may cause our actual results, levels of activity, performance, or achievements to be materially different from those anticipated by such statements. These factors include, but are not limited to, the Company's ability to manage growth; integrate acquisitions; manage debt; meet development goals; and other important risks and uncertainties referenced and discussed under the heading titled "Risk Factors" in the Company's filings with the Securities and Exchange Commission. Although we believe that the expectations reflected in the forward-looking statements contained in this press release are reasonable, we cannot guarantee future results, levels of activity, performance, or achievements.

The statements in this press release are made as of the date of this press release, even if subsequently made available by the Company on its website or otherwise. The Company does not assume any obligations to update the forward-looking statements provided to reflect events that occur or circumstances that exist after the date on which they were made.

### Contact:

Chanticleer Holdings, Inc. Mike Pruitt, Chairman/CEO Phone: 704.366.5122 x 1 mp@chanticleerholdings.com

Eric Lederer, CFO Phone: 704.366.5736 elederer@chanticleerholdings.com

#### Press Information:

Chanticleer Holdings, Inc. Investor Relations Phone: 704.366.5122 ir@chanticleerholdings.com

## **Investor Relations**

John Nesbett/Jennifer Belodeau Institutional Marketing Services (IMS) Phone 203.972.9200 jnesbett@institutionalms.com

# Chanticleer Holdings, Inc. and Subsidiaries Condensed Consolidated Balance Sheets

	(Unaudited) September 30, 2016			December 31, 2015	
ASSETS					
Current assets:					
Cash	\$	990,756	\$	1,224,415	
Accounts and other receivables		222,755		862,935	
Inventories		517,594		569,545	
Due from related parties		45,615		45,615	
Prepaid expenses and other current assets		346,852		522,637	
Assets of discontinued operations, current		-		593,430	
TOTAL CURRENT ASSETS		2,123,572		3,818,576	
Property and equipment, net		11,531,222		12,144,064	
Goodwill		12,518,192		12,702,139	
Intangible assets, net		6,571,691		6,776,936	
Investments at fair value		11,480		31,322	
Other investments		1,050,000		1,050,000	
Deposits and other assets		314,759		292,870	
Assets of discontinued operations				5,389,300	
TOTAL ASSETS	\$	34,120,916	\$	42,205,207	
LIABILITIES AND STOCKHOLDERS' EQUITY					
Current liabilities:					
Accounts payable and accrued expenses	\$	4,469,498	\$	4,740,131	
Current maturities of long-term debt and notes payable, net of debt discount		6,130,583		5,383,003	
Current maturities of convertible notes payable, net of discount		3,604,180		2,810,276	
Current maturities of capital leases payable		22,115		39,303	
Due to related parties		209,563		12,963	
Deferred rent		95,298		683,793	
Derivative liabilities		-		1,231,608	
Liabilities of discontinued operations		161,168		1,279,955	
TOTAL CURRENT LIABILITIES		14,892,404		16,181,033	
Long-term debt, less current maturities, net of debt discount of		305,105		1,098,641	
Capital leases payable, less current maturities		4,773		15,969	
Deferred rent		2,037,980		1,740,012	
Liabilities of discontinued operations		-		58,648	
Deferred tax liabilities		1,450,089		1,353,771	
TOTAL LIABILITIES		18,690,531		20,448,073	
Staal kaldard amiten					
Stockholders' equity:					
Preferred stock: no par value; authorized 5,000,000 shares; none issued		-		-	
Common stock: \$0.0001 par value; authorized 45,000,000 shares; issued and outstanding 21,957,147		2 100		2 124	
and 21,337,247 shares, respectively		2,196		2,134	
Additional paid in capital		56,264,045		55,365,597	
Accumulated other comprehensive loss		(1,247,788)		f (987,695)	
Non-controlling interest Accumulated deficit		696,181		389,810	
Accumulated dencit		(40,284,069) <b>15,430,566</b>		(33,012,712) 21,757,134	
TOTAL STOCKHOLDERS' EQUITY		15,450,500		21,757,134	
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$	34,120,916	\$	42,205,207	

# Chanticleer Holdings, Inc. and Subsidiaries Condensed Consolidated Statements of Operations and Comprehensive Loss (Unaudited)

	Three Mor	nths Ended	Nine Mon	Nine Months Ended			
	September 30, 2016	September 30, 2015	September 30, 2016	September 30, 2015			
Revenue:							
Restaurant sales, net	\$ 10,737,961	\$ 9,039,239	\$ 31,068,281	\$ 23,827,503			
Gaming income, net	118,136	94,008	315,647	260,430			
Management fee income - non-affiliates	25,000	25,000	75,000	75,000			
Franchise income	95,542	119,950	381,481	270,948			
Total revenue	10,976,639	9,278,197	31,840,409	24,433,881			
Expenses:	2 552 (94	2 020 107	10.248.770	9 101 624			
Restaurant cost of sales Restaurant operating expenses	3,553,684 5,888,509	3,039,197 5,176,174	10,248,770	8,191,634 13,804,201			
Restaurant pre-opening and closing	5,888,509	5,170,174	17,140,092	13,804,201			
expenses	110.432	141,306	117.987	480,645			
General and administrative expenses	1,351,111	1,651,051	4,400,826	5,163,925			
Depreciation and amortization	590,433	354,119	1,738,815	973,374			
Total expenses	11,494,169	10,361,847	33,647,090	28,613,779			
Operating loss from continuing operations	(517,530)	(1,083,650)	(1,806,681)	(4,179,898			
Other (expense) income	(01/,000)	(1,000,000)	(1,000,001)	(1,17,10,0)			
Interest expense	(453,151)	(657,906)	(1,704,556)	(2,736,555			
Change in fair value of derivative liabilities	102 507	2/2 222	1 221 600	022.120			
Loss on extinguishment of debt	102,507	262,232 (145,834)	1,231,608	833,139 (315,923			
Other income (expense)	32,357	(145,834) (52,956)	12,388	(315,923 50,190			
Total other (expense) income							
Loss from continuing operations before	(318,287)	(594,463)	(460,560)	(2,169,149			
income taxes	(835,817)	(1,678,113)	(2,267,241)	(6,349,047			
Income taxes Income tax benefit (expense)	(52,474)	(1,078,113) (12,954)	(137,867)	30,298			
Loss from continuing operations	(888,291)	(1,691,067)	(2,405,108)	(6,318,749			
Discontinued operations	(000,271)	(1,0)1,007)	(2,405,100)	(0,510,74)			
Loss from operation of discontinued							
operations, net of tax	(68,718)	(4,649,247)	(1,304,627)	(5,578,750			
Loss on write down of net of sales	<u> </u>	<u> </u>	(3,876,161)	-			
Consolidated net loss	(957,009)	(6,340,314)	(7,585,896)	(11,897,499			
Less: Net loss (income) attributable to non-controlling interest of continuing operations	39,248	1,274	53,612	(13,250			
Less: Net loss attributable to non- controlling interest of discontinued							
operations	13,744	1,822,328	260,925	2,179,821			
Net loss attributable to Chanticleer Holdings, Inc.	\$ (904,017)	\$ (4,516,712)	\$ (7,271,359)	\$ (9,730,928			
Net loss attributable to Chanticleer							
Holdings, Inc.:							
Loss from continuing operations	\$ (849,043)	\$ (1,689,793)	\$ (2,351,497)	\$ (6,331,999			
Loss from discontinued operations	(54,974)	(2,826,919)	(4,919,862)	(3,398,929			
Net loss attributable to Chanticleer	(31,771)	(2,020,019)	(1,919,002)	(3,370,72)			
Holdings, Inc.	<u>\$ (904,017</u> )	<u>\$ (4,516,712)</u>	<u>\$ (7,271,359)</u>	<u>\$ (9,730,928</u>			
Unrealized loss on available-for-sale							
securities	\$ -	\$ -	\$ (24,501)	\$ -			
Foreign currency translation	(126,452)	(572,954)	(235,592)	(891,772			
Total other comprehensive loss	(126,452)	(572,954)	(260,093)	(891,772			
Comprehensive loss	\$ (1,030,469)	\$ (5,089,666)	\$ (7,531,452)	\$ (10,622,700			
Net loss attributable to Chanticleer Holdings, Inc. per common share, basic and diluted:							
Continuing operations attributable to common stockholders, basic and							
diluted	<u>\$ (0.04)</u>	<u>\$ (0.11)</u>	<u>\$ (0.11)</u>	\$ (0.45			
Discontinued operations attributable to common stockholders, basic and							
diluted	\$ 0.00	\$ (0.19)	\$ (0.23)	\$ (0.24			
Weighted average shares outstanding,							
basic and diluted	21,957,147	14,802,370	21,607,027	14,059,116			
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# Chanticleer Holdings, Inc. and Subsidiaries Condensed Consolidated Statements of Cash Flows (Unaudited)

	Nine Mon	Nine Months Ended		
	September 30, 2016	September 30, 2015		
Cash flows from operating activities:		<b>•</b> (11.00 <b>=</b> 100)		
Net loss	\$ (7,585,896)	\$ (11,897,499)		
Net (income) loss from discontinued operations	5,180,788	5,578,750		
Net loss from continuing operations	(2,405,108)	(6,318,749)		
Adjustments to reconcile net loss to net cash used in operating activities:				
Depreciation and amortization	1,738,815	973,374		
Loss on exinguishment of debt	-	315,923		
Loss on disposal of property and equipment	-	514,522		
Loss (gain) on sales investments	-			
Common stock and warrants issued for services	24,510	231,857		
Common stock and warrants issued for interest	349,000	-		
Amortization of debt discount	925,806	1,356,365		
Amortization of warrants	-	22,375		
Change in assets and liabilities:				
Accounts and other receivables	(34,820)	91,107		
Prepaid and other assets	153,895	48,390		
Inventory	55,173	56,506		
Accounts payable and accrued liabilities	501,078	106,198		
Change in amounts of payable to related parties	196,600	766		
Derivative liabilities	(1,231,608)	(833,139)		
Deferred income taxes	96,318	(31,834)		
Deferred rent	(290,528)	(332,602)		
Net cash provided by (used in) operating activities from continuing operations	79,129	(3,798,939)		
Net cash used in operating activities from discontinued operations	(75,000)	(1,035,980)		
Net cash provided by (used in) operating activities	4,129	(4,834,919)		
Cash flows from investing activities:				
Purchase of property and equipment	(708,214)	(1,329,389)		
Cash paid for acquisitions, net of cash acquired	(72,215)	(9,082,918)		
Proceeds from sale investments	8,902	-		
Net cash used in investing activities from continuing operations	(771,527)	(10,412,307)		
Cash flows from financing activities:				
Proceeds from sale of common stock and warrants	-	14,920,937		
Loan proceeds	125,000	2,806,837		
Loan repayments	(340,582)	(824,981)		
Capital lease payments	(32,897)	(39,822)		
Contribution of non-controlling interest	796,911	-		
Net cash provided by financing activities from continuing operations	548,432	16,862,971		
Effect of exchange rate changes on cash	(14,693)	(4,944)		
Net increase (decrease) in cash	(233,659)	1,610,802		
Cash, beginning of period	1,224,415	180,534		
Cash, end of period		/		
Cash, end of period	\$ 990,756	\$ 1,791,336		

# Chanticleer Holdings, Inc. and Subsidiaries Reconcilation of Net Loss to EBITDA (Unaudited)

	Three Months Ended					Nine Months Ended			
	Septen	nber 30, 2016	Sep	tember 30, 2015	Sept	tember 30, 2016	Septe	ember 30, 2015	
Loss from Continuing Operations	\$	(888,291)	\$	(1,691,067)	\$	(2,405,108)	\$	(6,318,749)	
Interest expense		453,151		657,906		1,704,556		2,736,555	
Income tax		52,474		12,954		137,867		(30,298)	
Depreciation and amortization		590,433		354,119		1,738,815		973,374	
EBITDA	\$	207,767	\$	(666,089)	\$	1,176,130	\$	(2,639,118)	
Restaurant pre-opening and closing				<b>`</b>		· · · ·	_	<u>```</u>	
expenses		110,432		141,306		117,987		480,645	
Change in fair value of derivative									
liabilities		(102,507)		(262,232)		(1,231,608)		(833,139)	
Loss on extinguishment of debt		-		145,834		-		315,923	
Transaction and severence related									
expenses		48,214		384,430		146,613		820,145	
Other income		(32,357)		52,956		(12,388)		(50,190)	
Adjusted EBITDA	\$	231,549	\$	(203,795)	\$	196,734	\$	(1,905,735)	
General and administrative expenses		1,302,897		1,266,621		4,254,213		4,342,780	
Franchise revenues		(95,542)		(119,950)		(381,481)		(270,948)	
Management fee revenue		(25,000)		(25,000)		(75,000)		(75,000)	
Restaurant EBITDA	\$	1,413,903	\$	917,876	\$	3,994,465	\$	2,092,098	