# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

## CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): November 13, 2018

# CHANTICLEER HOLDINGS, INC.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation)

000-35570 (Commission File Number)

20-2932652 (IRS Employer Identification No.)

7621 Little Avenue, Suite 414 Charlotte, North Carolina 28226

(Address of principal executive offices)

Registrant's telephone number, including area code: (704) 366-5122

 $\frac{N/A}{(Former name or former address, if changed since last report.)}$ 

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

[] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

[] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

[] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

[] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02. Results of Operations and Financial Condition.

On November 13, 2018, Chanticleer Holdings Inc. (the "Company") issued a press release announcing its financial results for the third quarter ended September 30, 2018. The full text of the press release issued in connection with the announcement is furnished as Exhibit 99.1 to this Current Report on Form 8-K.

The Company will host a conference call on Tuesday November 13, 2018 at 4:30 PM Eastern Time /1:30 PM Pacific Time, which may be accessed by calling:

U.S.: (877) 876-9176 International: (785) 424-1669

In addition, the call may be accessed at https://www.chanticleerholdings.com/investor-relations/

A replay of the call will be available until Thursday, December 13, 2018, which may be accessed by dialing (844) 512-2921 in the U.S. and Canada and (412) 317-6671 internationally and entering the pin number: 132116.

#### **Use of Non-GAAP Measures**

Chanticleer Holdings, Inc. prepares its condensed consolidated financial statements in accordance with United States generally accepted accounting principles ("GAAP"). In addition to disclosing financial results prepared in accordance with GAAP, the Company discloses information regarding Adjusted EBITDA and Restaurant EBITDA, which differ from the term EBITDA as it is commonly used. In addition to adjusting net income (loss) from continuing operations to exclude taxes, interest, and depreciation and amortization, Adjusted EBITDA also excludes pre-opening and closing costs for our restaurants, non- cash expenses, transaction and severance related expenses, change in fair value of derivative liability and other income and expenses. In addition, Restaurant EBITDA also excludes management fee income, franchise revenue and general and administrative expenses. Adjusted EBITDA and restaurant EBITDA are not measures of performance defined in accordance with GAAP. However, adjusted EBITDA and restaurant EBITDA are used internally in planning and evaluating the Company's operating performance and by the Company's creditors. Accordingly, management believes that disclosure of these metrics offers investors, bankers and other stakeholders an additional view of the Company's operations that, when coupled with the GAAP results, provides a more complete understanding of the Company's financial results. Adjusted EBITDA and Restaurant EBITDA should not be considered as alternatives to net loss or to net cash used in operating activities as a measure of operating results or of liquidity. It may not be comparable to similarly titled measures used by other companies, and it excludes financial information that some may consider important in evaluating the company's performance. A reconciliation of GAAP net income (loss) to Adjusted EBITDA and Restaurant EBITDA is included in the accompanying financial schedules to the press release. For further information, please refer to Chanticleer's Quarterly Report on Form 10-Q to be filed wi

The information in this Item 2.02 and Exhibit 99.1 shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act") or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as expressly set forth by specific reference in such a filing.

## Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.

The following exhibit relating to Item 2.02 shall be deemed to be furnished, and not filed:

99.1 Press release of Chanticleer Holdings Inc. dated November 13, 2018.

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned duly authorized.

Chanticleer Holdings, Inc., a Delaware corporation (Registrant)

By: /s/ Michael D. Pruitt

Name: Michael D. Pruitt Title: Chief Executive Officer

Date: November 13, 2018

### Chanticleer Holdings Reports Third Quarter and Year to Date 2018 Operating Results

#### Little Big Burger Expansion Continues with Seattle, Portland, Charlotte Openings Accelerating.

CHARLOTTE, NC – November 13, 2018 -- <u>Chanticleer Holdings, Inc.</u> (NASDAQ: BURG) ("Chanticleer," or the "Company"), owner, operator and franchisor of multiple branded restaurants in the U.S. and abroad, today announced financial results for the period ended September 30, 2018.

Mike Pruitt, Chairman and CEO of Chanticleer commented, "We continue to make measurable progress towards our goals of driving the growth of our better burger brands footprint. During the quarter, we opened three units that will contribute to our financial results going forward. We expect to open five additional Little Big Burgers in Q4 which will result in our 2018 store count approximately doubling, just as previously projected."

Pruitt continued, "On the heels of recent store growth, we recently announced the addition of Fred Glick as our new President. Fred is a proven and well-regarded operator who chose to join our team leaving a coveted job with a great company after seeing a compelling opportunity to be a part of our future. We fully expect him to add significant value to our team and we're excited to have him. With an already solid and strengthening foundation, together we look forward to focusing on accelerating growth while maximizing profitability. Our collective goals include further strengthening our brands through more new store openings and driving both topline and same store sales throughout the balance of 2018 and beyond."

### Third Quarter and Nine Month YTD 2018 Highlights

- Total company revenue was \$30.5 million for the first nine months and \$10.1 million for the third quarter, a decrease of 2.7% and 5.8% from the prior year with the decrease largely due to the closure of underperforming locations.
  - Revenue increased 6.9% for the first nine months and 3.2%.for the third quarter when adjusted to exclude closed locations.
  - Third quarter revenues and operating results were negatively impacted by the effects of two hurricanes and increased rainy weather days which decreased store opening days and traffic during the month of September. The Company estimates that the third quarter restaurant revenue was negatively impacted approximately \$48 thousand.
- Net loss and EBITDA metrics improved on a year-to-date basis:
  - Non-Gaap Restaurant EBITDA increased 7.0% to \$3.2 million for first nine months and 5.7% to \$0.9 million for the third quarter.
  - Non-Gaap Adjusted EBITDA increased to \$166 thousand for the first nine months and decreased to \$(35) thousand for the third quarter.

- Net loss attributable to Common Shareholders improved 14.4% to \$4.7 million for the first nine months and 27.2% to \$1.3 million for the third quarter.
- Net loss per common share improved 44.1% to \$(1.35) for the first nine months and 50.8% to \$(0.34) for the third quarter.
- Completed a \$1.4 million equity financing providing working capital for new store construction projects in May 2018.
- Entered into Little Big Burger store partnership with NASCAR superstar Denny Hamlin.
- Celebrated BGR 10-year anniversary
- Opened 5 new franchise locations (2 LBB San Diego, LBB Austin, BGR Bloomfield & BGR Reston), 2 Company locations (LBB Multnomah Village & BGR Catholic University) and acquired 1 franchise location (BGR Annapolis).
- Subsequent to Q3, opened 2 new Company locations (Wallingford, Seattle & Magnolia Plaza, Charlotte), with 4 additional new LBB's underway.
  - LBB store count to approximately double in 2018.
  - Little Big Burger voted Best Burger in Charlotte by Creative Loafing October 2018
  - Industry veteran Fred Glick named President

#### Conference Call

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In addition, Restaurant EBITDA also excludes management fee income, franchise revenue and general and administrative expenses. Adjusted EBITDA and restaurant EBITDA are not measures of performance defined in accordance with GAAP. However, adjusted EBITDA and restaurant EBITDA are used internally in planning and evaluating the company's operating performance and by the Company's creditors. Accordingly, management believes that disclosure of these metrics offers investors, bankers and other stakeholders an additional view of the company's operations that, when coupled with the GAAP results, provides a more complete understanding of the Company's financial results.

Adjusted EBITDA and Restaurant EBITDA should not be considered as alternatives to net loss or to net cash used in operating activities as a measure of operating results or of liquidity. It may not be comparable to similarly titled measures used by other companies, and it excludes financial information that some may consider important in evaluating the company's performance. A reconciliation of GAAP net income (loss) to Adjusted EBITDA and Restaurant EBITDA is included in the accompanying financial schedules.

For further information, please refer to Chanticleer Holdings Form 10-Q to be filed with the SEC on or about November 14, 2018, available online atvww.sec.gov.

#### About Chanticleer Holdings, Inc.

Headquartered in Charlotte, NC, Chanticleer Holdings (BURG), owns, operates and franchises fast casual and full-service restaurant brands, including American Burger Company, BGR – Burgers Grilled Right, Little Big Burger, Just Fresh and Hooters.

#### **Forward-Looking Statements**

This press release contains forward-looking statements within the meaning of The Private Securities Litigation Reform Act of 1995. These statements include projections, predictions, expectations or statements as to beliefs or future events or results or refer to other matters that are not historical facts. Forward-looking statements are subject to known and unknown risks, uncertainties and other factors that could cause the actual results to differ materially from those contemplated by these statements. The forward-looking statements contained in this press release are based on various factors and were derived using numerous assumptions. In some cases, you can identify these forward-looking statements by the words "anticipate", "estimate", "plan", "project", "continuing", "ongoing", "target", "aim", "expect", "believe", "intend", "may", "will", "should", "could", or the negative of those words and other comparable words.

Our operations involve risks and uncertainties, many of which are outside our control, and any one of which, or a combination of which, could materially affect our results of operations and whether the forward-looking statements ultimately prove to be correct. Forward-looking statements in this press release include, without limitation, statements reflecting management's expectations for future financial performance and operating expenditures, expected growth, profitability and business outlook, increased sales and marketing expenses, and the expected results from the integration of our acquisitions.

Forward-looking statements are only current predictions and are subject to known and unknown risks, uncertainties, and other factors that may cause our actual results, levels of activity, performance, or achievements to be materially different from those anticipated by such statements. These factors include, but are not limited to, the Company's ability to manage growth; integrate acquisitions; manage debt; meet development goals; and other important risks and uncertainties referenced and discussed under the heading titled "Risk Factors" in the Company's filings with the Securities and Exchange Commission. Although we believe that the expectations reflected in the forward-looking statements contained in this press release are reasonable, we cannot guarantee future results, levels of activity, performance, or achievements.

The statements in this press release are made as of the date of this press release, even if subsequently made available by the Company on its website or otherwise. The Company does not assume any obligations to update the forward-looking statements provided to reflect events that occur or circumstances that exist after the date on which they were made.

#### **Contact:**

Investor Relations Jason Assad 678-570-6791 Ja@chanticleerholdings.com

## Chanticleer Holdings, Inc. and Subsidiaries Condensed Consolidated Balance Sheets

		(Unaudited) September 30, 2018		December 31, 2017	
ASSETS					
Current assets:					
Cash	\$	1,091,519	\$	272,976	
Restricted cash		6,085		165,517	
Accounts and other receivables, net		365,030		475,988	
Inventories		407,611		460,756	
Prepaid expenses and other current assets		316,835		324,324	
Assets held for sale, net		-		100,000	
TOTAL CURRENT ASSETS		2,187,080		1,799,561	
Property and equipment, net		9,532,367		8,548,592	
Goodwill		11,334,910		12,647,806	
Intangible assets, net		5,462,733		5,896,732	
Investment, at cost		800,000		800,000	
Deposits and other assets		449,310		490,328	
TOTAL ASSETS	\$	29,766,400	\$	30,183,019	
LIABILITIES AND STOCKHOLDERS' EQUITY					
Current liabilities:					
Accounts payable and accrued expenses	\$	7,110,982	\$	5,797,252	
Current maturities of long-term debt and notes payable net of unamortized discount and deferred	Ψ	7,110,902	Ψ	3,797,202	
financing costs of \$293,347 and \$1,173,190, respectively		6,333,132		5,741,911	
Current maturities of convertible notes payable		3,000,000		3,000,000	
Due to related parties		191,226		191,850	
TOTAL CURRENT LIABILITIES		16,635,340	-	14,731,013	
Convertible notes payable, net of unamortized debt premium of \$0 and \$12,256, respectively		-		212,256	
Redeemable preferred stock: no par value; authorized 5,000,000 shares; 62,876 shares issued and				212,230	
outstanding, net of unamortized discount of \$182,610 and \$208,697, respectively		666,216		640,129	
Deferred rent		2,102,071		2,156,378	
Deferred tax liabilities		-		779,359	
Deferred revenue		1,195,216		175,000	
TOTAL LIABILITIES		20,598,843		18,694,135	
Commitments and contingencies	_		_		
Stockholders' equity:					
Common stock: \$0.0001 par value; authorized 45,000,000 shares; issued and outstanding 3,706,563 and					
3,045,809 shares, respectively		372		305	
Additional paid-in capital		63,217,471		60,750,330	
Accumulated other comprehensive loss		(140,678)		(934,901)	
Accumulated deficit		(54,831,438)		(49,109,303)	
Total Chanticleer Holdings, Inc. Stockholders' Equity		8,245,727		10,706,431	
Non-Controlling Interests		921,830		782,453	
TOTAL STOCKHOLDERS' EQUITY		9,167,557		11,488,884	
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$	29,766,400	\$	30,183,019	

## Chanticleer Holdings, Inc. and Subsidiaries Unaudited Condensed Consolidated Statements of Operations

		<b>Three Months Ended</b>			Nine Months Ended			
	Septe	ember 30, 2018	Sept	ember 30, 2017	S	eptember 30, 2018	Sept	ember 30, 2017
Revenue:								
Restaurant sales, net	\$	9,848,302	\$	10,479,274	\$	29,802,969	\$	30,657,215
Gaming income, net		111,301		115,267		285,578		328,855
Management fee income		24,999		24,999		74,997		74,982
Franchise income		113,798		105,823		330,295		289,626
Total revenue		10,098,400		10,725,363		30,493,839		31,350,678
Expenses:								
Restaurant cost of sales		3,259,223		3,605,213		9,912,091		10,376,160
Restaurant operating expenses		5,781,284		6,119,561		17,008,047		17,649,532
Restaurant pre-opening and								
closing expenses		113,000		34,349		312,652		139,545
General and administrative								
expenses		1,092,529		952,959		3,407,612		3,413,001
Asset impairment charge		-		838,928		1,731,267		1,472,890
Depreciation and amortization		523,680		572,798		1,594,673		1,768,837
Total operating expenses		10,769,716		12,123,808		33,966,342	_	34,819,965
Operating loss		(671,316)		(1,398,445)		(3,472,503)		(3,469,287)
Other (expense) income		i i i i i i i i i i i i i i i i i i i			-			
Interest expense		(630,223)		(462,870)		(1,895,162)		(1,946,712)
Loss on debt refinancing		-		-		-		(95,310)
Other income (expense)		(223,439)		37,838		(217,949)		50,050
Total other expense		(853,662)	-	(425,032)	-	(2,113,111)	-	(1,991,972)
Loss from continuing operations		(000,002)	-	(120,002)		(2,110,111)		(1,771,772)
before income taxes		(1,524,978)		(1,823,477)		(5,585,614)		(5,461,259)
Income tax benefit (expense)		206,366		(56,070)		779,361		(169,398)
Consolidated net loss		(1,318,612)		(1,879,547)	_	(4,806,253)		(5,630,657)
Less net loss attributable to non-		(1,010,012)		(1,07),017)		(1,000,200)		(0,000,0007)
controlling interest:		80,737		168,772		210,484		245,943
Net loss attributable to		00,757		100,772		210,101		210,915
Chanticleer Holdings, Inc.	¢	(1,237,875)	¢	(1,710,775)	¢	(4,595,769)	¢	(5,384,714)
Dividends on redeemable	\$	(1,237,073)	\$	(1,/10,//3)	φ	(4,575,707)	φ	(3,304,714)
preferred stock		(28,219)		(28,219)		(84,020)		(79,988)
Net loss attributable to		(28,219)		(28,219)		(84,020)		(79,988)
common shareholders of								
	<u>_</u>	(1.0((.004))	<b>.</b>	(1 = 20,00,4)	¢		¢	
Chanticleer Holdings, Inc.	\$	(1,266,094)	\$	(1,738,994)	\$	(4,679,789)	\$	(5,464,702)
N - 4 1 44 - 24 4 - 14 - 4 -								
Net loss attributable to Chanticleer Holdings, Inc. per								
<b>U</b> / <b>I</b>								
common share, basic and	0		٩	(n = - )	¢	· · · · ·	<b>A</b>	
diluted:	\$	(0.34)	\$	(0.70)	\$	(1.35)	\$	(2.42)
Weighted average shares								
outstanding, basic and diluted		3,704,800		2,501,534		3,457,145		2,258,013
							_	

## Chanticleer Holdings, Inc. and Subsidiaries Unaudited Condensed Consolidated Statements of Cash Flows

		Nine Months Ended				
	Sept	ember 30, 2018	Sept	ember 30, 2017		
Cash flows from operating activities:						
Net loss	\$	(4,806,253)	\$	(5,630,657)		
Adjustments to reconcile net loss to net cash used in operating activities:						
Depreciation and amortization		1,594,673		1,768,837		
Loss on extinguishment of debt		-		95,310		
Asset impairment charge		1,731,267		1,472,890		
Loss on investments		45,932		-		
Common stock and warrants issued for services		129,767		217,816		
Amortization of debt discount		893,873		501,126		
Change in assets and liabilities:						
Accounts and other receivables		114,007		249,255		
Prepaid and other assets		2,767		50,667		
Inventory		72,802		23,872		
Accounts payable and accrued liabilities		1,346,910		1,048,468		
Related party payables		(624)		-		
Deferred revenue		(22,130)		-		
Deferred income taxes		(779,359)		105,729		
Deferred rent		(54,307)		109,219		
Net cash provided by operating activities		269,325		12,532		
Cash flows from investing activities:						
Purchase of property and equipment		(1,698,747)		(1,323,066)		
Cash paid for acquisitions, net of cash acquired		(30,000)		(1,020,000)		
Net cash used in investing activities		(1,728,747)		(1,323,066)		
				( ),		
Cash flows from financing activities:						
Proceeds from sale of common stock and warrants		1,687,184		-		
Proceeds from sale of preferred stock		-		591,651		
Payments related to sale of preferred stock		-		(243,480)		
Loan proceeds		-		6,594,535		
Payment of deferred financing costs		-		(293,294)		
Loan repayments		(270,579)		(5,706,774)		
Capital lease payments		(270,575)		(20,916)		
Distributions to non-controlling interest		(101,163)		(20,910)		
Contributions of non-controlling interest		800,000		675,000		
Net cash provided by financing activities		2,115,442		1,596,722		
Effect of exchange rate changes on cash		, ,				
6 6		3,091		(8,440)		
Net increase in cash and restricted cash		659,111		277,748		
Cash and restricted cash, beginning of period		438,493		268,575		
Cash and restricted cash, end of period	\$	1,097,604	\$	546,323		

## Chanticleer Holdings, Inc. and Subsidiaries Reconciliation of Net Loss to EBITDA (Unaudited)

	Three Months Ended			Nine Months Ended				
	Septe	ember 30, 2018		September 30, 2017		September 30, 2018	Sept	ember 30, 2017
Consolidated net loss	\$	(1,318,612)	\$	(1,879,547)	\$	(4,806,253)	\$	(5,630,657)
Interest expense		630,223		462,870		1,895,162		1,946,712
Income tax		(206,366)		56,070		(779,361)		169,398
Depreciation and amortization		523,680		572,798		1,594,673		1,768,837
EBITDA	\$	(371,075)	\$	(787,809)	\$	(2,095,779)	\$	(1,745,710)
Restaurant pre-opening and closing		· · · ·		\$ /	_			<u> </u>
expenses		113,000		34,349		312,652		139,545
Loss on debt refinancing		-		-		-		95,310
Asset impairment charge		-		838,928		1,731,267		1,472,890
Transaction and severance related								
expenses		-		-				214,905
Other income (expense)		223,439		(37,838)		217,949		(50,050)
Adjusted EBITDA	\$	(34,636)	\$	47,630	\$	166,089	\$	126,890
General and administrative								
expenses		1,092,529		952,959		3,407,612		3,198,096
Franchise revenues		(113,798)		(105,823)		(330,295)		(289,626)
Management fee revenue		(24,999)		(24,999)		(74,997)		(74,982)
Restaurant EBITDA	\$	919,096	\$	869,767	\$	3,168,409	\$	2,960,378